

WORLD STAINLESS STEEL

Annual Procurement Report

2008



Buhlmann Rohr Fittings Stahlhandel GmbH + Co. KG:

"Discover our way of thinking"

The BUHLMANN GROUP operates on a global scale. The Group's business activities range from the trade in steel tubes and pipes and steel tube fittings to entire pipeline systems. Our product portfolio includes materials from plain carbon steels to high-alloy stainless steels. In family ownership since its foundation in 1945, our company today is managed in the second generation by the brothers Bernhard and Karl Buhlmann.

"International expansion in Hanseatic tradition"

Since the company Bremer Röhren- und Eisenhandel was founded, Hanseatic commercial virtues such as solidity, reliability and quality have marked the Buhlmann family's actions. Even in a global world market where the prevailing conditions change increasingly quickly, these values and the company's code of conduct still remain completely valid. They form the underlying structure for dynamic growth and expansion into new markets. However, the BUHLMANN GROUP stands for much more than just the distribution of steel tubes and steel tube fittings. "As a service provider, the BUHLMANN GROUP supplies and advises companies in the energy, chemical, petrochemical, shipbuilding and mechanical engineering industries all over the world. The storage capacities, which are continuously expanding, allow customer enquiries and requests to be answered quickly and flexibly," explained Bernhard Buhlmann.

"Ready for the demands of growing global market"

The BUHLMANN GROUP applies an integrative business concept which defines the company as a vertical trader and service provider. This concept gives the customers the certainty that they have access to a broad range of competence whilst profiting from first

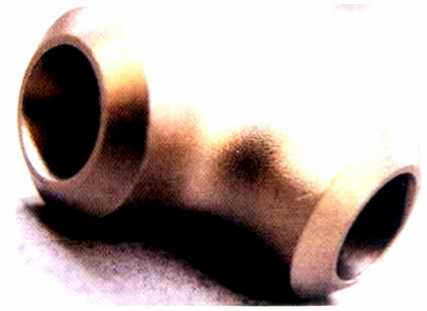
rate efficiency. "We see BUHLMANN itself as an interface between the manufacturers and the users and ensures that both sides profit from our own know-how," said Karl Buhlmann. Detailed knowledge of the customers' needs flows directly into the close cooperation with the manufacturers. Our highly-specialised employees are intensively involved in the product research and development work on the production side: in this way, customer-specific requirement profiles can be integrated into the production process.

"The strength of our range is the comprehensive product portfolio"

The BUHLMANN GROUP offers an impressive breadth and depth of high-quality steel tubes and pipes and fittings. The materials available range from plain carbon steels through to high-alloy stainless steels. We are continuously adding to and expanding our product range to maintain the standards of a global business enterprise. One of our core areas is seamless, alloy steel tubes, stainless steel tubes as well as fittings and flanges conforming to ASTM, DIN and EN standards. Our product portfolio also includes seamless and welded tubes as well as fittings made of non-alloy carbon steel. The range is rounded off by special tubing, fittings and flanges, which are also available in special alloys. This diversity clearly demonstrates our performance capability and makes the BUHLMANN GROUP a competent supply partner for many industries and application fields across the world.

"High alloy materials for the industry"

To meet the requirements of the industry BUHLMANN GROUP stocks in warehouses in Burghausen, Mannheim and Duisburg corrosion and heat resistant stainless steels, seamless and welded tubes and pipes as well as fittings and flanges conforming to ASTM, DIN, EN and NFA standards. Within the range of stainless steel products, stainless elbows, fittings and flanges as well as seamless and welded products in standard materials play a central role. Buhlmann offers these tubes, pipes and fittings seamless in conformance with DIN 17458 PK1/2 – AD-W2/AD-W10 and ASTM/ASME A/SA 312 (tolerances according to EN ISO 1127, and ASTM A 530). The



company supplies welded products in conformance with DIN 17455 /17457 PK1/2 – AD-W2/AD-W10 and ASTM/ASME A/ SA 312 (tolerances according to EN ISO 1127 and ASTM A 530). Buhlmann stocks heat-resistant and high alloy stainless steel tubes and pipes, elbows, fittings and flanges in the following materials: 1.4462 (Duplex), 1.4539 (904 L), 1.4712, 1.4841.

The range of stainless steel products of Buhlmann is supplemented by elbows, tees, reducers and caps conforming to DIN and ANSI; seamless and welded fittings conforming to DIN 2605, 2615, 2616 und 2617 in the materials 1.4541 and 1.4571, as well as ANSI B 16.9 and 16.28 in the materials ASTM A 403 WP 304/304 L to 316/316 L – 321. The range of products is rounded off by an extensive selection of flanges conforming to DIN and ANSI. Buhlmann stocks flanges conforming to DIN 2642 and DIN 2576, welding neck flanges conforming to DIN 2632, 2633, 2634, 2635, 2636, 2637 und 2638 and blind flanges conforming to DIN 2527, PN10 – 40 in the materials 1.4541 und 1.4571. Buhlmann stocks welding neck, slip-on and blind flanges 150 to 1500 lbs in the material ASTM A 182 F 304/304 L, 316/316 L and 321/321 H. conforming to ANSI standards.

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